

A U S T I N C I T Y C O U N C I L

AGENDA



Thursday, August 24, 2006

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Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION

ITEM No. 23

Subject: Authorize award and execution of a 36-month requirements service contract with ASPLUNDH TREE EXPERT CO., Corpus Christi, TX for transmission utility line clearance services in an estimated amount not to exceed \$4,525,900, with two 12-month extension options in an estimated amount not to exceed \$1,524,171 for the first extension option and \$1,532,158 for the second extension option, for a total estimated contract amount not to exceed \$7,582,229.

Amount and Source of Funding: Funding in the amount of \$125,720 is available in the Fiscal Year 2005-2006 Amended Operating Budget of Austin Energy. Funding for the remaining 35 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

Additional Backup Material

(click to open)

[Asplundh MBE/WBE SUMMARY 082406](#)

[Asplundh Bid Tab 082406](#)

For More Information: Dolores Castillo, Sr. Buyer/322-6466

Purchasing Language: Lowest bid of two bids received.

MBE/WBE: 13.60% MBE and 4.55% WBE Subcontractor Participation.

This agreement will provide Austin Energy with professional transmission line clearance services providing scheduled vegetation maintenance and storm restoration capabilities. Tasks will include but shall not be limited to tree pruning and/or removal, of various types of vegetation growing within AE's electrical facilities, utility easements and rights-of-way. The work sites will generally consist of the geographical area encompassing all of the transmission corridors used by AE within and outside of AE's electric service territory.

MBE/WBE Solicited: 17/3 MBE/WBE Bid: 0/0

PRICE ANALYSIS a. Adequate competition. b. Thirty-four notices were sent including 17 MBEs and three WBEs. Six solicitations were issued. Two bids were received with no response from the MBEs/WBEs. c. The pricing offered represents a 49% increase from the last contract award in May 2001 on like items. The higher costs can be attributed to labor and fuel increases.

APPROVAL JUSTIFICATION a. Lowest bid. b. The Purchasing Office concurs with Austin Energy's recommended award. c. Advertised on the Internet.

Participation goals stated in the solicitation were 11.83% African American; 9.85% Hispanic; 1.34% Asian American; 0.00% Native American and 4.40% WBE. Total participation estimated on base bid amount of \$4,525,899.90:

NON – MBE/WBE TOTAL – PRIME	\$3,699,653.86	81.74%
Asplundh Tree Expert Co., Corpus Christi, TX	\$3,699,653.86	81.74%
MBE TOTAL – SUBCONTRACTORS	\$615,960.83	13.60%
African American Total - SUBCONTRACTORS	\$553,288.56	12.22%
(MB) Alvin Washington Trucking, Austin, TX, (hauling)	\$62,615.00	1.38%
(MB) Silver and Associates, Houston, TX (Laborers)	\$490,673.56	10.84%
Hispanic Total - SUBCONTRACTORS	\$0	0%
Asian American Total - SUBCONTRACTORS	\$62,672.27	1.38%
(MA) Benqwest, Austin, TX, (Fuel, Ice)	\$62,672.27	1.38%
WBE TOTAL – SUBCONTRACTORS	\$205,787.79	4.55%
(FR) Cox Automotive, Austin, TX (General Vehicle Maintenance)	\$205,787.79	4.55%
NON M/WBE TOTAL – SUBCONTRACTORS	\$4,497.42	0.11%
GCR Truck and Tire Center, Pflugerville, TX (DoT Inspections)	\$2,592.70	0.07%
Shreve Truck and Auto, Austin, TX (Tire Repair)	\$1,333.28	0.03%
Pro Med, Austin, TX (Emergency Care)	\$ 571.44	0.01%

The Contractor submitted an MBE/WBE Compliance Plan that demonstrated a Good Faith Effort and was approved by the Department of Small and Minority Business Resources.

AGENDA DATE: 8/10/2006

VENDOR NAME: ASPLUNDH TREE EXPERT

BID TABULATION

IFB No. DC06300010

Transmission Line Clearance

(67 Line items)

<u>Description</u>	<u>Contract Period</u>	<u>Asplundh Tree Corpus Christi, TX</u>	<u>Davey Tree Expert Livermore, CA</u>
Labor, equip, materials, And misc charges Years 1-3	36 – month period	\$4,525,899.90	\$4,696,634.10
Year 4	12 - month period	\$1,524,170.90	\$1,588,589.50
Year 5	12 – month period	\$1,532,158.10	\$1,601,903.10

Bid tabulation is on file in the Purchasing Office.